

# Aldo R. Flores-Quiroga

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## Profile

- Policy-maker and international affairs specialist with 18 years of substantive and proven experience in energy and foreign policy.
  - Led national and multi-national teams in Mexico and Saudi Arabia, transforming Mexico's oil and gas policy and markets, strengthening the international energy dialogue, and creating new methodologies for the analysis and implementation of foreign economic policy.
  - Organized, structured and participated in high-level multilateral energy meetings around the world.
  - Negotiated cooperation agreements in North America, Latin America, Europe, Asia, Africa, and the Middle East.
  - Taught for more than 13 years at the graduate and undergraduate levels in the United States and Mexico.
  - Author of books and articles in English and Spanish on Mexican trade, exchange rate, and energy policy.
  - Speaker and panelist at numerous high-profile international energy conferences.
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## Professional experience

### **Deputy Secretary of Energy for Hydrocarbons, *Secretaría de Energía*, Mexico** August 2016 — November 2018

- Appointed by the President of Mexico and the Secretary of Energy.
- Led a team of 180+ government officials and coordinated key energy agencies in the historic opening of Mexico's hydrocarbons sector -upstream, midstream and downstream.
- Launched a successful strategy for oil exploration and production auctions -the largest in Mexican contemporary history-, attracting investments of US\$160 billion in deep water, shallow water and onshore projects from 73 companies in 20 countries.
- Oversaw the design of the roadmap to liberalize Mexico's markets for refined products and natural gas.
- Introduced the first policy ever in Mexico to create strategic inventories for gasoline, diesel, and natural gas.
- Negotiated Mexico's participation in the unprecedented OPEC-Non OPEC Declaration of Cooperation to stabilize oil markets of December 2016, and in its extension for 2018.
- Served as Member of the Board of CENAGAS, Mexico's natural gas transportation system and operator, and as Deputy Member of the Technical Committee for the Mexican Petroleum Stabilization and Development Fund.

### **Member of the Board of Directors, PEMEX, Mexico** August 2016-November 2018

- Appointed by the President of Mexico.
- Participated in strategic investment decisions for the company's projects and partnerships in E&P, refining, petrochemicals, transportation, purchases and divestitures of assets, among others.

### **Secretary General, International Energy Forum (IEF), Saudi Arabia** January 2012-July 2016

- Elected by the Members of the Executive Board - the world's largest energy producing and consuming countries, including the United States, Saudi Arabia, Russia, China, Iran, India, Japan, Germany, and Nigeria, among others.
- Managed a nimble organization of 15 officials, forging partnerships with international public and private organizations to promote stable, transparent, and sustainable energy markets.
- Established the strategic direction and content of the producer-consumer dialogue.
- Structured, negotiated, and hosted international ministerial and expert meetings on oil markets and energy policy in Kuwait, Russia, South Korea, France, Austria, Mexico, Saudi Arabia, Qatar, Malaysia, among others.
- Led the team that coordinated the Joint Organizations Data Initiative (JODI), in partnership with OPEC, IEA, APEC, Eurostat, OLADE and UN-Statistics.

### **Director General for International Affairs, *Secretaría de Energía*, Mexico** June 2007-December 2011

- Appointed by the Secretary of Energy.
- Managed and led a team of 20+ officials in the implementation of international policy on oil, gas, renewables, nuclear energy, and energy efficiency.

- Negotiated energy cooperation initiatives between Mexico and countries and international organizations from all continents.
- Represented Mexico politically and diplomatically in numerous international energy organizations and multilateral initiatives, including the IAEA, OLADE, OPEC, the IEA, IRENA, and climate change negotiations (COP-16).

### **Executive Secretary, *Instituto Nacional de Administración Pública*, Mexico**

**January-May 2007**

- Appointed by the Executive Director.
- Served as COO of this academic institution that prepares professionals for careers in public administration.
- Coordinated major consulting contracts, such as a national survey to identify priorities the government's National Development Plan, and a reengineering of the Administration Bureau of the Mexican Ministry of Finance.

### **Independent Consultant, Mexico**

**October 2005-December 2006**

- Advised the head of the Food and Agriculture Organization (FAO) in Latin America for a three-month period on rural and regional development projects.
- Developed trade and industrial policy proposals for the Export and Investment Board of the Dominican Republic, in partnership with the *Centro de Capital Intelectual y Competitividad* (CECIC).
- Coordinated an independent analysis of Mexico's competitiveness under the North American Free Trade Agreement (NAFTA) for the Ministry of the Economy

### **Director General for Bilateral Affairs, *Secretaría de Relaciones Exteriores*, Mexico**

**March 2001-October 2005**

- Appointed by the Deputy Secretary for International Economic Affairs and Cooperation.
- Managed a team of 40+ professionals to promote and establish cooperation initiatives between Mexico and countries in all continents on trade, investment, finance, agriculture, and other economic sectors.
- Created and award-winning platform for the analysis and management of international economic policy.

### **Assistant and Clinical Professor, Claremont Graduate University, Claremont, California**

**August 1996-July 2008**

- Developed graduate courses and published academic research on public policy, international political economy, and comparative politics.

## **Education**

### **PHD Political Science — University of California, Los Angeles (UCLA)**

**1996**

Majors in formal (economic) theory and international political economy.

### **BA Economics — *Universidad Autónoma de Nuevo León*, (UANL), Monterrey, Mexico**

**1989**

## **Awards**

### **National Award for Innovation in Public Administration (Innova), Mexico**

**1996**

Awarded by the President of Mexico for the creation of a novel web-based knowledge-management platform that integrates, classifies, standardizes, and analyses Mexico's bilateral economic relations with the world. Certified ISO: 9001-2000.

### **Commander of the Order Orange-Nassau**

**2011**

Awarded by Her Majesty the Queen Beatrix of the Netherlands for the promotion of energy cooperation between the Netherlands and Mexico.

## **Skills**

Strategic management, change-team leadership, innovation, policy-making, negotiation, international affairs, diplomacy, economic analysis, research, public speaking, fluent in Spanish and English.